



Advertisements and you: a questionnaire



- a) Fold the page in half. Partner A completes the questions and reads them out. Partner B completes the answers and reads out the one that fits best. Partner A writes down the letter a), b) or c) for each answer and then reads out the final result. Switch roles and start again.
- b) Write some more questions for the questionnaire.

A
<p>brands ad advertiser product</p> <p>brand-new effectively sceptical</p> <p>advertising billboard receptive</p>
<p>1. How often have you bought a _____ just because you saw an _____ for it?</p>
<p>2. Do you have favourite _____ ?</p>
<p>3. What can most easily persuade you to buy something?</p>
<p>4. How often do you buy a second-hand product instead of a _____ one?</p>
<p>5. When you pass a _____ in the street, do you stop to read it?</p>
<p>6. If you decide to buy something after you see an ad, what do you do?</p>
<p>KEY</p> <p>Mostly a: You are _____ of _____, and can't easily be persuaded to buy things you don't want or need.</p> <p>Mostly b: You are quite _____ to ads, but only if they are targeted at people like you.</p> <p>Mostly c: You are every _____'s dream customer. You will buy almost anything if it's _____ advertised!</p>

B
<p>sample sample eye-catching</p> <p>temptation immediately</p> <p>glamorous to fall for</p>
<p>a) Never. I won't _____ those tricks! b) Just a few times. c) Many times</p>
<p>a) No. b) Yes, for a few things. c) Yes, for lots of things.</p>
<p>a) A free _____ . b) A _____ ad. c) A tip from a friend.</p>
<p>a) Often. b) Sometimes. c) Never.</p>
<p>a) No. b) Maybe, if it has an _____ image. c) Yes, very often.</p>
<p>a) Wait for a few days to see if the _____ passes. b) Wait for a few hours. c) Buy it _____ .</p>