

Incoterms (International Commercial Terms) in der Fassung von 2010.

Incoterms bestimmen die Rechte und Pflichten der Vertragspartner im Hinblick auf die Lieferung der Ware. Die einzelnen Klauseln legen fest, bis zu welchem Punkt des Transportweges der Verkäufer Kosten und Risiken zu tragen hat. Eine wesentliche Rolle spielt dabei der Punkt des Gefahrenübergangs, d.h. der Punkt, an dem das Risiko des Transports vom Verkäufer auf den Käufer übergeht.

Rules for any mode or modes of transport

	Designation	Seller's obligations	Passing of risk from seller to buyer
EXW	Ex Works Ab Werk	place the goods at the disposal of the buyer at the seller's premises (factory, warehouse etc.)	1.
FCA	Free Carrier Frei Frachtführer	2.	when the goods are handed over to the carrier
CPT	Carriage Paid To Frachtfrei	deliver the goods to the carrier and pay the cost of carriage to the named place of destination	3.
CIP	Carriage and Insurance Paid To Frachtfrei versichert	4.	when the goods are handed over to the carrier
DAT	Delivered at Terminal Geliefert Terminal	place the goods at the buyer's disposal, unloaded, at a named terminal at a named place/port	5.
DAP	Delivered at Place Geliefert benannter Ort	6.	at the place of destination
DDP	Delivered Duty Paid Geliefert verzollt	place the goods at the buyer's disposal, ready for unloading, at the named place of destination, carry out all customs formalities and pay import duty, if any	7.

Rules for sea and inland waterway transport

	Designation	Seller's obligations	Passing of risk from seller to buyer
FAS	Free Alongside Ship Frei Längsseite Schiff	deliver the goods alongside the ship named by the buyer at the named port of shipment	8.
FOB	Free on Board Frei an Bord	9.	when the goods are on board the ship in the port of shipment
CFR	Cost and Freight Kosten und Fracht	deliver the goods on board the ship and pay the costs and freight to the named port of destination	10.
CIF	Cost, Insurance and Freight Kosten, Versicherung und Fracht	11.	when the goods are on board the ship in the port of shipment