C Now read these business transactions and match them with the appropriate Incoterm.

1. Delta Games arranges and pays for the transportation and loading of a consignment of table top games on board a cargo plane at San Francisco airport. Delta Games sells ? San Francisco.

2. Badenbike exports mountain bikes in containers to the USA and bears the costs and risks of transportation to the container terminal in Boston. Their terms are ?. Conley Container Terminal, Boston, USA.
3. Sally Cosmetics is a very powerful manufacturer and refuses to bear any risk, so the wholesalers have to pick up the goods at the factory. Sally Cosmetics sells ?.
4. Cumbria Steel plc has agreed to pay the costs of transport by road – including insurance – for a consignment of steel plates from its mill to Magdeburg, the place of delivery named by the buyer. The terms of delivery are ?.
5. Sports Unlimited imports sportswear from South Korea by ship. The manufacturer of the sportswear pays for transportation to the South Korean port of Pusan, loading charges, and freight and insurance to Southampton, the English port of destination. Their terms are ?.
6. Hyflyer imports Shimada components from Japan. Shimada arranges and pays for transportation to Yokohama, the port of shipment and pays the loading costs. Hyflyer has to pay for freight, insurance and all other costs from Yokohama to Warwick. Shimada sells ?.

Yokohama

7. When Palm Top Ltd orders notebooks from Taiwan, the Taiwanese manufacturer bears all risks and costs, including UK customs duty, until the notebooks have been delivered to Palm Top's premises in Rawdon, Yorkshire. Their terms are ?.