2.1.3 Sales contract

Carmen Martinez from Meximétrico in Mexico City has decided to accept an offer for office chairs submitted by Ergo Büromöbel and signs a sales contract sent to her by Ergo Büromöbel's export manager, Jochen Hoffmann.

CONTRACT FOR THE SALE OF GOODS

Section 1 Identities of the parties
Ergo Bueromoebel GmbH, An der Iller 44 – 46, 87509 Immenstadt, Germany, hereinafter referred to as Seller and Meximétrico S.A., Av. Insurgentes 311, 11560 Mexico D.F., Mexico, hereinafter referred to as Buyer, hereby agree to the following terms.

Section 2 Description of the goods
Seller agrees to transfer and deliver to Buyer, on or before 30 September 200_, the below-described goods:

Quantity	Description	Unit Price (Euro)
200	Ergonomic Office Chair OFM-241	135.50
200	Ergonomic Task Chair OFM-312	145.20
200	Conference Chair OCM-306	185.50
100	Dual Function Ergonomic Chair OFM-220	285.20
100	Leather Executive Chair OEM-56	395.50
200	Visitor Chair OVM-604	115.20
	less 10 % quantity discount	

Section 3 Buyer's rights and obligations
Buyer agrees to accept the goods and pay for them by irrevocable documentary letter of credit to be opened with Banco Internacional, Mexico D.F., in favour of the Seller. Under the terms of delivery agreed upon the goods are deemed received by the Buyer on board the vessel at the port of shipment. Buyer reserves the right to cancel the order if delivery is not effected by the aforementioned date.

Section 4 Seller's obligations
Seller delivers the goods FOB the vessel named by the Buyer at the port of shipment. Seller warrants these products to be free of defects in material and workmanship for a period of 36 months. If the products show any defects within the warranty period Seller shall, at his discretion, either replace or repair the product.

Section 5 Attestation
Agreed to on this 20th day of August, in the year 200_ .

By:
Carmen Martinez
(Carmen Martinez), Head Buyer
On behalf of Meximétrico S.A., Buyer

By:
Jochen Hoffmann
(Jochen Hoffmann), Export Manager
On behalf of Ergo Bueromoebel GmbH, Seller

Study the contract above and find alternatives for the expressions below.

1. **hereinafter** referred to as …
2. to **transfer** goods
3. to **deem** received by the buyer
4. the **vessel** named by the buyer
5. **free of defects**
6. **at his discretion**
7. **on behalf of**