Freeway



Ausgabe Wirtschaft Englisch für berufliche Schulen Lösungsheft zum Workbook



Vocabulary revision

Seite 4

1

- grandchildren
 women
 son
 wife
 gent
 fema
- son
 child
 dad
 female
 aunt
 life

2

1. d); 2. g); 3. j); 4. i); 5. f); 6. b); 7. c); 8. e); 9. h); 10. a)

3

Across:

employee
 applicant
 career
 application
 producer
 earn
 economy

Down:

16. shelf

17. clock

18. sofa/couch

20. lorry - LKW

1. competition
4. factory
6. department
7. company
9. advertise
12. tool
13. buyer
14. job

gentleman

4

- 10. chair 1. roof 11. bed 2. balcony 12. desk 3. bathroom 13. wardrobe BE/closet AE bedroom 4. kitchen 14. toilet 5. 15. shower living room 6.
- table
 cooker BE/stove AE
 cupboard BE/kitchen cabinet AE

5

bicycle - Fahrrad 11. driver - Fahrer/in airport - Flughafen 12. flight - Flug passenger - Fahrgast 13. engine - Motor accident - Unfall 14. petrol - Benzin railway - Eisenbahn 15. ticket - Fahrschein platform - Bahnsteig 16. arrival - Ankunft baggage - Gepäck 17. suitcase - Koffer cargo - Fracht, Ladung 18. customs - Zoll vehicle - Fahrzeug 19. journey - Reise

10. wheel - Rad

6 glasses 1. 10. shoulder nose 11. hair 2. tooth/teeth 3. 12. knee 4. beard 13. leg 5. eye 14. dress 6. ear 15. foot/sock 7. qil 16. shoe 8. button 17. suit shirt 18. umbrella

7

1. f); 2. a); 3. g); 4. b); 5. i); 6. e); 7. j); 8. c); 9. h); 10. d); 11. l); 12. k)

8

lunch - Mittagessen 16. vegetable - Gemüse 1. 17. wine - Wein marmalade - (Orangen-) Marmelade 18. apple - Apfel meat - Fleisch 19. bottle – Flasche 3 milk - Milch 20. bread - Brot Δ 5. potato - Kartoffel 21. breakfast - Frühstück 6. sugar - Zucker 22. cake - Kuchen 7 supper - Abendessen 23. chocolate - Schokolade, dinner - (Mittag-, Abend-) Praline 24. cheese - Käse Essen tea - Tee 25. chips - Pommes frites 9 10. tomato - Tomate 26. spoon – Löffel 11. coffee - Kaffee 27. knife - Messer 12. cup - Tasse 28. ice cream - Eiscreme 13. plate - Teller 29. sweet - süß 14. egg - Ei 30. hungry - hungrig

9

15. fork - Gabel

interesting 11. unfriendly 1. boring 12. bored 2. different 3. 13. certain tired 14. surprised 4. 15. careful 5. angry 6. friendly 16. careless 7. active 17. difficult beautiful 18. unhappy 8. 9. dirty 19. clever 10. hungry 20. important

10

for 1. 7. from 2. for 8. after 3. about 9. down 4. 10. over, on to 5. with 11. up 12. off, on 6. on

11

- energy
 plant
 river
 distance
 tree
 darkness
 atmosphere
 sea
 sunshine
 tree
- 6. pollution Solution: environment

Grammar revision

Seite 10

1 a)

3. an address
4. a college
5. an examination
6. a university
7. an hour
8. an office

1 b)

My English friend Derek goes to (1) – college. When I visited him he showed me (2) **the** college buildings. Next year he will attend (3) – university. Maybe he can study at (4) **the** University of Bournemouth. In my next holidays I will go to (5) – Great Britain. I will be in (6) – London and will see (7) **the** Thames and (8) – Buckingham Palace. I would like to fly to (9) – London Gatwick Airport. I hope that my friend will meet me at (10) **the** airport.

2 a)

university
 addresses
 woman
 cities
 children
 wives
 life

2 b)

Singular: information, weather, homework, furniture, knowledge, news, work, nature, mathematics, advice, economics, hair

Plural: jeans, glasses, trousers, clothes

3

Customer: I'd like (1) some red apples, please.

Salesperson: Here you are. Is there (2) anything else I can do

for you?

Customer: Yes, I can't see (3) any strawberries here. Have

you got (4) any/some?

Salesperson: Of course. We've got (5) some very sweet ones

over here. Would you like (6) some?

Customer: Oh yes. I love strawberries. And I mustn't forget

to get (7) **some** bananas.

Salesperson: That's five pounds then.

Customer: Oh dear! I haven't got (8) any small change.

Can you change a twenty-pound note?

Salesperson: No problem. That's fine.

4

During the winter only (1) **a few** people stay at seaside hotels in southern England. There is not (2) **much/a lot** to do and so (3) **a lot of/many** people stay at home. If they have saved (4) **a little** money, young people book cheap flights to Majorca and spend (5) **a few** days there. It's just about a thousand miles away. After (6) **a few** hours they land in Majorca, where (7) **many** of them enjoy parties and have (8) **a lot** of fun.

5

When Melinda landed (1) at London Gatwick Airport (2) on a Saturday (3) in June she arrived just (4) in time for the Wimbledon tennis championships. She is very interested (5) in sports and so she tried to get some tickets. First she went to the city centre (6) by train and then she went (7) to a ticket office (8) on foot. When she arrived (9) at five minutes (10) past six, she found that the office had just closed (11) at six o'clock. So she went to her hostel (12) by bus. (13) At the hostel she booked tickets (14) on the Internet there. Later on (15) in the evening she went (16) to the cinema and watched the latest Leonardo di Caprio film. She came back to her hostel (17) at midnight and slept (18) until 9 o'clock (19) in the morning.

6 a)

Adjective	-er	-est
small	smaller	smallest
easy	easier	easiest
big	bigger	biggest
cheap	cheaper	cheapest
nice	nicer	nicest
heavy	heavier	heaviest
tall	taller	tallest
hungry	hungrier	hungriest
happy	happier	happiest
hot	hotter	hottest
large	larger	largest
healthy	healthier	healthiest

Adjective	more	most
beautiful	more beautiful	most beautiful
difficult	more difficult	most difficult
attractive	more attractive	most attractive
elegant	more elegant	most elegant
intelligent	more intelligent	most intelligent
interesting	more interesting	most interesting

Adjective	irregular (unregelmäßig)	irregular (unregelmäßig)
good	better	best
bad	worse	worst
much	more	most
little	less	least

6 b)

Lösungsvorschlag:

- 1. Mobile phone 3 is more expensive than phone 2.
- 2. Mobile phone 1 is not as expensive as phone 2.
- 3. Mobile phone 3 is the most expensive phone.

Shanghai Tower is taller than the Empire State Building. Shanghai Tower is not as tall as Burj Khalifa. Burj Khalifa is the tallest (building).

7 a

- 1. You are from Boston, aren't you?
- 2. You live in Liverpool, don't you?
- 3. Your friend Tracy isn't from Boston, is she?
- 4. Tracy is from England, isn't she?
- 5. Tracy and Sharon are staying in Paris at the moment, aren't they?
- 6. They love France, don't they?
- 7. They have been to France several times, haven't they?
- 8. But they haven't seen the Port of Marseille yet, have they?
- 9. They will come back next week, won't they?
- 10. You will meet them at the airport, won't you?

7 b)

- 1. Many people are worried about our nature, aren't they?
- 2. They do not believe in a positive development, do they?
- 3. The earth is getting warmer, isn't it?
- 4. We are consuming too much water, aren't we?



- 5. We haven't paid enough attention to our environment, have we?
- Last year, people bought more cars than in the years 6. before, didn't they?
- We can all do something, can't we?
- You will come to our meeting tomorrow, won't you?

6. Prime Minister's 3. parents' Smiths' 4. 7. people's 5. children's 8. vesterday's

9

- 2. Some people are walking quickly to the bus stop.
- The cars are waiting at the red lights at the moment./ At the moment the cars are waiting at the red lights.
- 4. Some shoppers are crossing the street in a hurry.
- They have already bought lots of presents in the department stores.
- They want to give these presents to their children on Christmas Day. / On Christmas Day they want to give these presents to their children.

Unit 1 Seite 16

1.	work placement	6.	outskirts
2.	insight	7.	shelves
3.	abroad	8.	(management) assistant
4.	check in	9.	departments

10. (daily) routine

2

5. DIY store

1.	is	6.	drives
2.	comes	7.	has
3.	has	8.	chats
4.	live	9.	plays
5.	works	10.	loves

3

- 4. Do you eat lunch at college? Yes, I do.
- Do you prefer IT to Business Studies? No, I don't.
- Do you start college at half past nine? No, I don't. 6.
- Do you go home by bus? Yes, I do. 7.
- Do you take tests in every subject? Yes, I do.
- 9. Do you have exams? Yes, I/we have.
- 10. Are you nervous before exams? Yes, I am/we are.

4

- Is Marco sleeping? No, Marco is not sleeping, he is working on his laptop.
- Are Lisa and Sam talking? No, Lisa and Sam are not talking, they are kissing (each other).
- 5. Is Sarah working? No, Sarah is not working, she is sleeping.
- Is Sabrina watching TV? No, Sabrina is not watching TV, she is reading in the library.
- Is Julio singing? No, Julio is not singing, he is playing the guitar.
- Are the girls playing volleyball? No, the girls are not playing volleyball, they are playing football/soccer.

present simple: normally, every weekend, every Monday, on Sundays, usually, regularly present continuous: now, this afternoon, today, at the moment, right now

5 b)

3.	is staying	9.	trains
4.	goes	10.	meet
5.	is using	11.	practise
6.	Does (she) want	12.	are standing
7.	does not like	13.	are waiting
8.	is taking		

a)

6

- I go to college. 1.
- 2. I like (English, maths, ...) but I don't like ...
- 3. In the afternoon/In the evening/At the weekends I work (part-time) at ...
- At the moment I'm preparing for college / relaxing / ...

6 b)

- 1. Where are you from?
- 2. How long are you staying?
- 3. How do you like it here in ...?
- Do you speak German?

7

1.	decision	6.	share
2.	communication	7.	to live
3.	to place	8.	to trouble
4.	to check out	9.	guess
5.	improvement	10.	sound

8

1.	increasing	7	luckily
2.	to go abroad	8.	well
3.	to share	9.	different
4.	better	10.	foreign
5.	interesting/exciting	11.	to improve
6.	unpacking	12.	alone

a)

2.	are standing	10. are wearing
3.	foreground	11. seems
4.	right	12. wants
5.	is holding	13. background
6.	centre	14. is preparing
7.	is using	15. are concentrating
8.	left	16. are training
9.	is leaning	17. are trying

9 b)

Lösungsvorschlag:

The colour photo shows a group of six young people standing in the middle of the countryside. We can see three young women and three young men. They seem to be hiking because they are carrying backpacks and hiking sticks. The young woman in a green sweater who is standing in the centre of the group is holding a map in her hands. The young woman in the



foreground who is wearing sunglasses is pointing to the right. Maybe they are wondering in which direction they should go and she is showing them the way.

The sun is shining and it seems to be quite warm because some of the hikers have taken off their sweaters. They look as if they are enjoying their walking-tour.

Down:

10

Across:

ACI	055.	טט	WII.
1.	tourism	2.	support
4.	occupation	3.	background
6.	save	5.	advertising
7.	tax	9.	wholesale
8.	foreground	10.	practice
11.	salesroom	12.	wages
13.	advise		
14.	office		
11			
2.	food	9.	expected
3.	accommodation	10.	physical
4.	farms	11.	safety
5.	length	12.	feedback
6.	several	13.	database

Unit 2 Seite 22

14. £50

1

negotiated

check

1.	to found, line 12	6.	products, line 15, 23
2.	to launch, line 14	7.	meanwhile, line 27
3.	immensely, line 16	8.	to acquire, line 27
4.	well-known, line 18	9.	to focus, line 36
5.	to grow, line 19		

2

Brazil

2.	Namibia, Cameroon, Nigeria, Angola	4.	Korea, Japan, Vietnam, Indonesia
3	a)		
1.	changed	8.	sent
2.	handed	9.	owned
3.	were	10.	was not
4.	were not	11.	printed
5.	had	12.	published
6.	paid	13.	bought

3 b)

7. rose

2. When did John Walter change the title?

Chile, Bolivia, Argentina,

- 3. Why were the profits of *The Times* so large at that time?
- 4. How did John Walter pay his writers?
- 5. Who did the newspaper send to write about conflicts?
- What did the newspaper not print on its front page until 1966?
- What did Rupert Murdoch introduce?

a)+b)

- live/in Liverpool/from 1998 to 2002 (simple past) He lived in Liverpool from 1998 to 2002.
- family/move/to Birmingham/in 2002 (simple past) His family moved to Birmingham in 2002.
- 6. live/in Birmingham/since then (present perfect simple) He has/They have lived in Birmingham since then.
- 7. join/a computer club/four years ago (simple past) Greg joined a computer club four years ago.
- 8. pass/exams/in 2014 (simple past) He passed his exams in 2014.
- 9. find/a good job training programme/after his exams (simple past)
 - He found a good job training programme after his exams.
- 10. be/with that company/for a few years now (present perfect simple)

He has been with that company for a few years now.

5

- 1. Sally has been ill since the beginning of October.
- 2. It hasn't rained in Cornwall since the end of July.
- 3. He has been in China for five days.
- She hasn't had a big party for a year.
- Nick has been watching TV since half past six.

6

1.	was born	11. spent
2.	lived	12. taught
3.	moved	13. have made
4.	found	14. Have (you already) done
5.	Did (you) go	15. have not done
6.	did	16. have taken
7.	attended	17. helped
8.	have been	18. enjoyed
9.	did (you) start	19. have applied
10.	began	

7

- I have already heard a lot about your company.
- Before I applied I found out about the company on the Internet.
- 3. I moved here only a year ago.
- 4. I have already done a (work) placement.
- 5. I have always wanted to work for / at a big international company.

8

1. h); 2. d); 3. f); 4. g); 5. c); 6. e); 7. a); 8. b)

9

- 1. retail management assistant
- management assistant for tourism (and leisure)
- 3. assistant tax consultant
- 4. medical assistant
- 5. bank business management assistant, IT management
- 6. management assistant in advertising
- management assistant in wholesale and foreign trade, skilled warehouse operator
- 8. automobile sales management assistant

3. Lebanon, Iran, Iraq, Saudi

Arabia

14. introduced

3.

1. interested

interesting

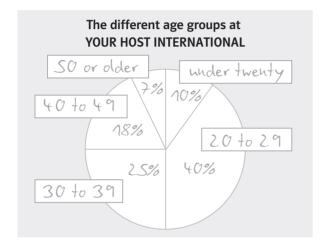
- motivated 2
- 4. excited
- 5. motivating
- 6. exciting

11 a)

1. line graph, 2. pie chart, 3. bar chart

11 b)

- 1. 7%
- 2. 50



11 c)

- 1. bar
- 2. applicants
- 460 3.
- fell/decreased/dropped/went down 4.
- rose/increased/grew/went up 5.
- 6.
- significantly/considerably/sharply 7.
- remained 8.
- rose/increased/grew/went up

Unit A Seite 28

1 a)

- Scotland, a) Edinburgh
- Northern Ireland, b) Belfast 2.
- Ireland, c) Dublin 3.
- Wales, d) Cardiff 4.
- 5. England, e) London

1 b)

Ireland

1 c)

Northern Ireland

d)

London

2

- 1. Dear
- 2. Thank you very much
- glad 3.
- 4. getting to know
- 5. As you know
- 6. placement
- 7. experience
- forward 8
- 9. working
- 10. Yours sincerely

3 a)

- 1. help
- 2. vacancies moment 3.
- Δ check is

- far 6
- sorry, offer 7.
- 8. reduction
- 9. spell
- 10. lot

3 b)

5.

1. B; 2. L; 3. D; 4. I; 5. F; 6. M; 7. A; 8. K; 10. |; 11. G; 12. N; 13. H; 14. O; 15. C; 16. P

Unit 3 Seite 30

1. e); 2. a); 3. b); 4. f); 5. d); 6. h); 7. c); 8. g)

2

- 1. After Julia had entered the chemist's she bought a bottle of shampoo.
- 2. She tried on some trainers after she had looked at new fitness equipment.
- 3. After she had met her friend Jenny they had lunch together.
- 4. After Jenny had left Julia continued with her shopping.
- 5. She went to a clothes shop after she had bought a magazine.
- 6. After she had tried on new clothes for an hour she decided to go to the supermarket.
- She went to the cash desk after she had put milk, bread and meat into her shopping basket.
- 8. After she had left the shopping centre she took the bus home.

3

- The car was coming from the petrol station.
- The driver was using his mobile phone.
- 3. He was not watching the traffic.
- The school bus driver was talking to a pupil on the bus.
- They crashed in the middle of the street.
- I got on the school bus.
- 7. The pupils were crying.

- 1. While/When Julia was unpacking her bags the telephone rang.
- 2. While/When she was counting her money she dropped
- 3. While / When she was putting the food in the fridge a neighbour knocked on the door.
- 4. While/When she was talking to the neighbour her cat
- While / When she was looking for her cat another accident happened.



Lösungsvorschlag:

While / When she was phoning the ambulance her cat came back.

While/When she was helping an injured man the ambulance arrived.

5

6. had found 1. got invented 2. were 7 has become 3. had been 9. has sold 4. were working 5. had 10. is/are working

6 a)

Synonyms:

Antonyms: 1. several (l. 4) simple (l. 2) need (l. 7) latest (l. 7), modern (l. 44) to introduce (l. 27) deep (l. 18) major (l. 40) 4. online (l. 22) four out of five (l. 39) 5. less (l. 30) 5. modern (l. 44) to save (l. 39) 6. 6. 7. to struggle (l. 45) 7. major (l. 40) 8. sure (l. 50) 8 to welcome (l. 47) spend (l. 15, l. 40) cheapest (l. 61) 10. advisable (l. 53) 10. carefully (l. 51)

6 b)

1. deep 7. reasonable/wise spend 2. 8. save 3. latest 9. major convinced 10. online 4. 5. up-to-date 11. need introduced 6.

7

- How can I help you?
- Where did you see the advertisement for the digital
- 3. Have you already tested / tried out the camera?
- How did you feel when you were testing/trying out the camera?
- Did you still like your old digital camera after you had tested / tried out the new camera?

8 a)

- 1. Good morning, sir, how can I help you?
- Good morning. I'm interested in laptops. Have you got any special offers?
- Of course, sir. We have a wide range of laptops. What are you especially interested in?
- Well, I'd like to have a small one which I can put in my briefcase.
- No problem, sir. This here is our latest netbook. Would you be interested in learning some more about it?
- 6. That would be nice.
- This netbook has a 10 inch screen and Internet access and it's not too expensive.
- 8. How much is this model?
- We have a special offer today. It's only \$199.
- 10. And what about different colours? I'd prefer a white one.

- 11. No problem. The white one is the same price.
- 12. That's fine. I'll take it.
- 13. Thank you very much.
- 14. Thank you for your help.
- 15. You're welcome.

8

- 1. How much is this model?
- Would you be interested in learning some more about it?
- That would be nice. 3.
- And what about different colours? 4.
- Thank you for your help. 5.
- I'll take it. 6.
- 7. I'd prefer a white one.
- 8. Of course, sir.
- 9. How can I help you?
- 10. It's only ...
- 11. You're welcome.
- 12. No problem, sir.

8 c)

Freie Aufgabe

fair trade 10. handle 1. desire 11. recognize advert 12. launch 13. target group 4. customer 5. promotion 14. commercial 6. attention 15. advantage 7. price 16. action interest 8 17. company media Solution: advertising agency

10

- 1. to interest interest interesting
- to effect effect effective
- to inform information informative
- to differ difference different
- to rely reliance, reliability reliable
- to specialize specialisation BE/specialization AE, specialty - special
- 7. to regulate - regulation, regulator - regular
- to create creator, creation creative
- to live life live, alive
- 10. to succeed success successful
- 11. to use use, user useful
- 12. to integrate integration integrative

Unit 4

Seite 36

1

viewer 6. audience 2. decade 7. generation significant entertainment attitude habit difference 10. communications

- 1. I'll help you.
- 2. I'll bring you one.
- 3. I'll look it up for you.
- 4 I'll do it for you.
- 5. I'll show you.
- I'll be with you in a minute.

3

Lösungsvorschlag:

- I expect that there will (not) be commercials on TV most of the time.
- I (do not) think that people will not talk to each other anv more.
- 3. I suppose we will not use mobile phones any more.
- 4. I'm afraid that people will still go by car then.
- 5. I expect that some people will live on Mars.
- 6. I'm sure that life will be more comfortable than it is today.

4 a)

1. c); 2 d); 3. b); 4 a); 5 g); 6 e); 7 f)

4 b)

- 1. c) The assistant is going to send it.
- 2. d) The trainee is going to turn it on.
- 3. b) The manager is going to make a call.
- 4. a) The secretary is going to write a letter.
- 5. g) The employee is going to eat it.
- 6. e) The technical assistant is going to test it.
- 7. f) The secretary is going to put it in an envelope.

5

- 1. will
- will 2.
- 3. will
- 4. will
- 5. is going to
- 6. will

6

- 1. I will probably pass my exam(ination).
- 2. I suppose I will have enough time to study.
- 3. I'm going to visit you in my next holidays.
- 4. I've bought a new computer program and I'm going to try/test it tonight.
- My mother has just asked me to help her. I'll be back in ten minutes.

7

1. f); 2. g); 3. a); 4. c); 5. j); 6. h); 7. k); 8. e); 9. b); 10. d); 11. l); 12. i)

8

- according to 1
- to check out 2.
- 3. in order to
- 4. to be aware of
- 5. the use of
- 6. to find out
- 7. to have access to
- 8. to be obsessed with
- 9. to be addicted to
- 10. to have an effect on

9 a)

- painting 1.
- 2. sitting
- girl's 3
- 4. puzzled
- 5. waiting
- caption
- cartoonist 7.
- past

- 9. social
- 10. Internet
- 11. exaggerates
- 12. publish
- 13. users
- 14. care
- 15. dangers

9 b)

Lösungsvorschlag:

The cartoon shows a man sitting at a table in an Internet café. He is looking at the notebook which is in front of him - maybe he is doing some work on it. In the background we can see another man who is also using a laptop. Beside the man in the foreground a waitress who is holding the menu in her hands is looking at the man. Maybe she has just asked him what he wants to order. According to the caption the guest says: "I've never eaten here. I come for the broadband."

The cartoonist is making fun of the fact that more and more restaurants, bars and cafés offer free Wi-Fi in order to attract customers. This could lead to the situation where guests do not come to eat or drink something but only want free access to the Internet.

In my opinion the cartoonist exaggerates a little but of course, sometimes people only order one drink and then spend hours using the free Internet in the bar or café.

10

Across:

- 2. thumb
- 4. volunteer
- 6. unwind
- 8. option
- 9. survive
- 11. unavailable
- 14. message
- 15. app
- 16. notice

- Down:
- 1. smartphone
- 3. habit
- 5. initial
- 7. developer
- 10. palm
- 12. average
- 13. break

Unit 5 Seite 42

1

- 1. challenge
- 2. heading
- 3. equality
- Δ isolation
- (un)employment, employee
- application 6.

- rejection
- communication
- 9. support
- 10. government
- 11. migration
- 12. worker

- 1. e) England is a country which has a large number of
- 2. b) Beefeaters are guards who work at the Tower of London.
- 3. a) Drugstores are shops which sell cosmetics as well as medicine.
- 4. c) Adele is a singer who has had some number one-hits.
- 5. d) Leeds is a big city which lies in the north of England.



(1) which (7) which (2) - (8) - (3) which (9) which (4) who (10) which (5) who (11) - (6) -

4

- 3. You must turn your mobile phone off.
- 4. You mustn't use your mobile phone in the museum.
- 5. You must be quiet.
- 6. You mustn't shout or run in the museum.
- 7. You mustn't take photos in the museum.
- 8. You must keep a safe distance between you and the pictures.
- 9. You mustn't touch the pictures.
- 10. You mustn't smoke inside the building.

5

Lösungsvorschlag:

- 2. In 100 years' time I think people will not be able to go skiing in the Alps.
- 3. In 100 years' time I think Americans will have to have an identity card.
- 4. In 100 years' time I think a lot of older people will be able to handle a computer.
- 5. In 100 years' time I think guests will not be allowed to smoke in restaurants.
- 6. In 100 years' time I think people will not be allowed to drive cars with a petrol engine.
- 7. In 100 years' time I think young people will be allowed to drive a car at the age of 17.

6

Lösungsvorschlag:

- Berufsschule is a college which is attended by older pupils who do their vocational training partly in companies and partly at school.
- 2. Fachhochschulreife is a grade which you can obtain at college after doing a two-year course there.
- 3. *Klausur* is a kind of test which pupils / students take during terms.
- Klassenbuch is a large book in which names and attendance of students are registered and in which the teachers fill in the contents of their lessons.
- Klassensprecher/in is a student who acts as a representative for his or her class.

7 a)

- 1. school, education
- 2. (the) development (of schools)

7 b)

My ideas about the text were (not) right because the text deals with the development/history of schools or of the school system.

7 c)

1.	leisure	5.	Britain
2.	more than 2,000 years	6.	1880
3.	mosque	7.	eleven
4.	Latin	8.	one

7 d)

Lösungsvorschlag:

"Schulen früher und heute"

Heutzutage besteht in den meisten Ländern Schulpflicht für Kinder, jedoch hatte das Wort für "Schule" im Griechischen ursprünglich die Bedeutung "Freizeit". Vor mehr als 2.000 Jahren gab es in Griechenland und China schon Schulen. Auch im Islam entwickelte sich sehr früh ein Schulsystem: In den Moscheen wurde nicht nur gebetet, sondern auch gelernt, bis separate Schulen eingerichtet wurden. Im Mittelalter wurde in Europa vor allem Latein unterrichtet. Jedoch konnten die meisten Kinder nicht zur Schule gehen, da sie arbeiten mussten. Erst 1880 wurde in Großbritannien die Schulpflicht für 5- bis 10-Jährige eingeführt. 1944 wurde die Schulpflicht in Großbritannien für Kinder bis zu einem Alter von 15 Jahren erweitert und die Schulen wurden in Grundschulen und weiterführende Schulen aufgeteilt. Viele der ersten Schulen in Europa und Nordamerika bestanden aus einem Raum, in dem alle - unabhängig vom Alter - von einem Lehrer unterrichtet wurden. Erst 1920 entwickelten sich die Schulen zu größeren Institutionen, die aus mehreren Klassenräumen und unterschiedlichen Einrichtungen bestanden.

8

1.	to go with	9.	to stress out
2.	to be about	10.	to worry about
3.	to skim through	11.	to go out
4.	to look at	12.	to cope with
5.	to point out	13.	to suffer from
6.	tp pick up	14.	to think about
7.	to cath up	15.	to match with
8.	to speak with	16.	to apply for

9

- 1. is about / points out
- 2. worrying/thinking about
- 3. suffering from/worrying about
- 4. stresses (them) out
- 5. cope with
- 6. go out
- 7. apply for

10

1. d); 2. h); 3. a); 4. j); 5. b); 6. g); 7. e); 8. c); 9. k); 10. f); 11. l); 12. i)

- 1. steam ship/engine
- 2. factory
- 3. electricity
- 4. production line
- 5. motor car
- 6. robot/artificial intelligence/automated production

- 1. boost 8. advance bonnet 9. examine 2 replace 10. human 3. 11. guide 4. transform 5. coordination 12. impact increase 13. adapt 6 14. spread 7. productivity
- Solution: self-driving car

Unit B

1 a)

B, G, C, I, H

1 b)

Lösungsvorschlag:

- 1. First go down Abingdon Street.
- 2. At the traffic lights turn right.
- 3. Then go down Bridge Street.
- 4. Go past Big Ben.
- 5. Cross Westminster Bridge.
- 6. After crossing the bridge turn left into Queen's Walk.
- 7. Soon you can see the London Eye right in front of you.

2

	from	8.	on
2.	Welcome	9.	easily
3.	ľm	10.	fine
4.	Pleased	11.	May
5.	meet	12.	serve
6.	call	13.	else
7.	pleasant	14.	tired

3

meet
 myself
 introduce
 this
 from
 Pleased
 myself
 name
 from
 come

4

- behind
 in front
 between
 far
 the back
 the left
- 4. next

Unit 6 Seite 50

1

1. d); 2. f); 3. g); 4. a); 5. b); 6. i); 7. k); 8. e); 9. c); 10. l); 11. h); 12. j)

2

1. b); 2. i); 3. e); 4. h); 5. f); 6. c); 7. d); 8. a); 9. g)

3

- 1. The presenter welcomed us to his nature presentation.
- 2. He thanked us all for coming.

- The presenter said that some days before he had been right there and had found that place ideal for the meeting that day.
- 4. He went on to say that he wanted to show us the beauty and the problems of our environment.
- 5. He added that the tree next to him was a good example.
- 6. He told us that it had grown for many years.
- He said that during his presentation that beautiful tree was protecting us from the sunshine.
- 8. But (he went on to say that) the tree did not look as good as it had done some years before.
- He informed us that air pollution had made it difficult for many species to survive.
- 10. He concluded that perhaps within only a few generations there would be no trees there any more.
- 11. He added that it was his aim to stop that development.
- 12. In the end he said that he knew that we were all there to help.

4

Seite 48

- Drizzlezizzle asked if they had taken part in the latest demonstration for tuna.
- 4. Foxy1a wanted to know if there was a local group.
- 5. TreeTop asked when GreenLife had become international.
- 6. EnviroTwo wanted to know if they worked together with other organizations.
- LogoLogo asked where the meeting would take place in the following week.
- DesmondDes wanted to know how much money they got from companies.
- Wishywashy asked if they were also dealing with the water problems in the Third World.

5

- 1. The scientists stated that they had found new results.
- They hoped that they would be able to help the environment.
- 3. They added that they were working hard on the problems.
- 4. The scientists informed the viewers that their solutions would cost a lot of money.
- 5. They said in conclusion that they had talked with the president about their plans the week before.

6

1.	to produce	9. reaction
2.	life	10. offer/offering
3.	consumer	11. to contribute
4.	development	12. pollution
5.	competition	13. to modify
6.	to standardise BE/	14. to label
	to standardize AE	15. protection
7.	to expect	16. challenge
8.	taste	

7 a)

1.	ecological	7.	economist
2.	ecologist	8.	economize
3.	ecology	9.	economy
4.	economic	10.	ecosystem
5.	economical	11.	ecstasy
6.	economics	12.	ecstatic



7 b)

Nouns: economist, ecologist, ecology, economics, economy, ecosystem, ecstasy

Adjectives: ecological, economic, economical, ecstatic **Verbs:** economize

7 c)

Stress on the first syllable: ecosystem, ecstasy

Stress on the second syllable: ecologist, ecology, economist, economize, economy, ecstatic

Stress on the third syllable: ecological, economic, economical, economics

7 d)

ecologist
 ecstasy
 economical
 economic
 economist
 economics
 ecology
 economy

7 e)

ecology 2. 8. ecosystem 3. economical economize 4. economy 10. ecological 5. economics 11 economic 12. economist 6. ecstatic 7. ecologist

8 a)

Economy: supermarket, trade, goods, products, demand

Transportation: flight, railway, road

Ecological effects: climate change, overfishing, soil erosion,

lack of fresh water

Political effects: instability, violence, conflict

8 b)

Freie Aufgabe

9

1. halve 9. use up pollute 10. pump destroy 11. emit provide 12. absorb protect 13. plummet produce 14. dump calculate 15. import analyse 16. ensure

Unit 7 Seite 56

1

Fossil fuels: oil, natural gas, coal

Renewable sources of energy: wind power, water power, wave power

Energy sources available in and around Scotland: oil, natural gas, wind, water, wave power

2

Lösunasvorschlaa:

- Meaningful sentences:
- Milk must/should be kept in the refrigerator.
- Soup must/can be cooked on the cooker.
- Plates should / can be cleaned in the dishwasher.
- E-mails can/must be written on a laptop.
- Calls can/must be made on the telephone/laptop.

Funny sentences:

- Bread cannot be made in the dishwasher.
- · Milk must not be kept in the toaster.
- Plates cannot be toasted in the refrigerator.
- E-mails cannot be written on the cooker.

3

- 1. First the chicken is cleaned under running water.
- Then the chicken is boiled in 6 cups of salt water until it is fully cooked.
- 3. The chicken is taken out and cut into pieces.
- 4. The potatoes are peeled and cut into small pieces.
- 5. The carrots are prepared in the same way.
- 6. Chicken bouillon is added and the potatoes, carrots and chicken are cooked for twenty minutes.
- At the end the noodles are added and cooked until they are tender.
- 8. The soup is decorated with parsley.

4

- 1. In 1828 the method of producing cocoa powder was invented by Van Houten.
- 2.+3.This powder was mixed with sugar and a drink was made that tasted delicious.
- Some years later the first chocolate bar was produced by an English company.
- In 1875 the first milk chocolate was made by a Swiss manufacturer.
- 6. Today chocolate is loved by most people.
- 7. Last year over 5 billion pounds were spent by chocolate lovers in the UK.
- About half of the world's chocolate production was eaten by US consumers.
- The Swiss eat the most per person more than 10kg are consumed per person per year.

5 a

- 1. printing press
- 2. wheel
- 3. stone tools
- 4. robot
- 5. metal tools

5 b)

- 2. is called
- 3. was discovered
 - overed
 - had been invented
- were revolutionizedwas/had been invented
- 7. was made

- 8. was developed
- 9. have been changed
- 10. is done
- 11. are entertained
- 12. will be made
- 13. cannot even be thought



Lösungsvorschlag:

- 1. Credit cards are not accepted.
- 2. Money can be changed here.
- 3. All items / articles are sold at half price.
- Cars must not be parked here./You are not allowed to park your car here.

7

1. f); 2. j); 3. a); 4. k); 5. g); 6. c); 7. e); 8. d); 9. b); 10. h); 11. l); 12. i)

8

inventions 7. mobile 1 8 landline 2. typewriter 3. copies 9 hox 4. carbon paper 10 e-mails 5. telephone 11. Internet communication 12. technology 6.

9 a

Arguments for technology:

- creates new jobs
- makes work more efficient
- · makes hard work easier with the help of machinery
- lets machines do the dirty and dangerous work
- · increases international competitiveness
- connects people worldwide through information technology and new or faster forms of transport
- · access to information is easier
- communication has become cheaper, quicker and more efficient
- · makes life easier
- medical science saves lives

Arguments against technology:

- · replaces workers with computers and robots
- · increases unemployment
- has led to weapons of mass destruction
- uses a lot of energy
- · developing countries cannot afford advanced technology
- people in developing countries are still dying of hunger
- people must learn new skills for the new production methods
- it is becoming more and more complex and difficult to handle

9 b)

Freie Aufgabe

9 c)

Lösungsvorschlag:

We are all surrounded by modern technology today. We work on computers, communicate by Internet or mobile phone and can watch football matches on TV that are taking place right now thousands of miles away. This all seems to make our world a much easier place to live in.

Some people argue that modern technology has not really helped mankind. In developed countries it has made millions of people unemployed because workers have been replaced by computers and robots. Secondly – in the wrong hands – technology in the form of weapons of mass destruction can be used to kill millions of people. Moreover, modern technology has not really helped people in developing countries. Poor countries cannot afford expensive technology and so people there still die of hunger.

On the other hand, though, many people argue that modern technology has improved life in many ways. Machines do the dull, dirty or dangerous jobs and those countries that introduced modern technology first have increased their competitiveness because they can produce faster and more cheaply. Communication networks have brought people closer together and we have access to a wide range of information from all over the world. Finally we should not forget that the use of modern technology in medicine has already helped to save millions of lives and will be even more useful in the future.

I think that the advantages by far outweigh the disadvantages. Modern technology will improve everybody's life in the future but of course, we must watch out for the dangers. In conclusion I would like to point out that modern technology is present in nearly all areas of life and the clock cannot be turned back any more even if we wanted to.

10

-					
Λ	-	n	c	c	۰
_	•	u	3	3	

employee
 taxes

6. loss

8 retail

10. customer

12. propsperous

13. male

15. inequality

16. steer

19. branch

20. unskilled

21. pallet

22. labour

Down:

2. eliminate

3. warehouse

4. wages

7. stock

9. competition

11. rise

14. supervisor

17. trolley

15. theory

18. trust

Unit 8 Seite 62

1

1. tourism 9. skills 2. leisure 10. first 3. opportunities 11. exciting 4. travel 12. fun 5. range 13. East 6. degree 14. destinations

7. experience8. people

- If the alarm clock does not ring, the Barkers will get up late.
- 2. If the Barkers get up late, they will be in a hurry.



- 3. If they are in a hurry, they will forget their passports.
- 4. If they forget their passports, they will not be able to check in at the airport.
- 5. If they are not able to check in at the airport, they will decide to drive home again to get their passports.
- 6. If they drive home again to get their passports, they will not be in time for their flight.
- If they are not in time for their flight, they will (have to) 7. spend their holidays in England.
- If they spend their holidays in England, they will not have as much sunshine as in Majorca.
- 9. If they do not have as much sunshine as in Majorca, the children will not get sunburned.
- 10. If the children do not get sunburned, they will not suffer from skin problems when they are older.

- 1. If it rained, I would not play badminton.
- 2. If I had money, I would buy a car.
- 3. If I were sick, I would not go on holidays.
- 4. If Toby liked football, he would watch it on TV.
- 5. If Mandy went on holiday to the USA, she would visit the White House.
- 6. If Roberta and Sue lived in London, they would go shopping a lot.
- If Dave and Allen went to Ireland, they would travel
- If Vance had a driving licence, he would go by motorbike.

1. c); 2. g); 3. e); 4. b); 5. f); 6. d); 7. h); 8. i);

4 b)

- If Columbus' ship had sunk, he wouldn't have discovered
- If someone invents a very fast spaceship, we will be able to travel to other galaxies.
- The oil reserves would last longer if cars consumed less petrol.
- If people drove more slowly, driving would be less dangerous.
- Fewer people would travel by plane if flights were more expensive.
- Someone else would have invented the car if Gottlieb Daimler had not had the idea.
- Columbus would not have been able to search for India if the Queen had not given him the money.
- There would be more road accidents if people bought
- 9. You will never reach your aim if you do not start now.

5

- 1. I will be able to check in via Internet if I want to save time.
- If I want to have breakfast at the hotel, I will have to pay \$10 more.
- 3. If I travelled with a partner, the journey would be cheaper for me.
- If I had come a week ago / the week before, the agent/he/she would have had a special offer.
- I will have to pay \$300 more if I want to fly directly to Washington.

6 a)

- 1 past simple
- 2. present simple
- past simple
- will-future
- 5. present perfect simple
- 6. past perfect simple, past simple
- past continuous
- present continuous

6 b)

- The Waltons travelled to Hawaii last year.
- Many Germans usually spend their holidays in Germany.
- 3. He visited India two months ago.
- 4. I will go to Austria.
- 5. Spain and France have been popular in the past few years.

Down:

1. require

2. resort

3. effect

11. well

4. destination

9 contaminate

5. attraction

14. shortage

15. enormous

18. pollution 21. rainfall

- He had been to Alaska before he went to Canada. 6
- 7. His wife was staying in New York at that time.
- The holiday makers are leaving because of the rain.

7

Across:

6. treat

- 7 reserves
- consumer 8
- 10 revenue
- 12. contribute
- 13 rick
- 16. environment
- 17. warming
- 19. emission
- 20. groundwater
- 22. season
- 23. support
- 24. distance

8

- fitness 1.
- 2. wellness
- 3. business
- 4. happiness
- Common ending: -ness
- 5. obesity
- 6. responsibility
- 7. popularity
- activity
- Common ending: -ity
- 9. agreement 13. recommendation
- 10. management 14. information
- 11. employment 15. confirmation
- 12. equipment 16. qualification
- Common ending: -ment Common ending: -ation

- pay (line 4), wage (line 25)
- food (line 6)
- daily (line 8)
- customers (line 12)
- 5. rent (line 12)
- 6. recall (line 17)
- 7. hourly (line 48)
- in fact, actually (line 58)
- résumé (line 83)
- 10. increase (line 100)

Unit 9 Seite 68

1

1. g); 2. h); 3. b); 4. c); 5. a); 6. i); 7. e); 8. f); 9. d)

2

Lösungsvorschlag:

- Mrs Wilson wanted us to inform as many people as possible about their group.
- She asked us not to leave the poor countries alone with their problems.
- 3. She made us think about the ways we could help.
- 4. She asked us to come to their next meeting.
- 5. She let us watch the new film about Central Africa.
- She expected us not to look the other way when there were people in need.
- 7. She let us have a cup of tea in the break.
- 8. She asked us to help with their future activities.

3

- 1. Desmond likes watching films on TV.
- 2. Desmond dislikes watching basketball.
- 3. Desmond prefers cycling to skating.
- 4. Desmond hates just hanging around.
- 5. Desmond enjoys talking to Debbie.
- 6. Desmond loves helping other people.

4 a)

- 1. be afraid of
- 2. have the chance of
- 3. be good at
- 4. look forward to
- 5. succeed in
- 6. have the opportunity of
- 7. be tired of
- 8. apologize for
- 9. have difficulty in

4 b)

- We have the chance / opportunity of changing the world a little.
- 2. Sometimes we have difficulties finding new members.
- 3. I'm afraid of making too many mistakes.
- 4. We succeeded in raising £800 at the last meeting.
- 5. I look forward to having a nice barbecue in July.
- 6. I apologize for talking too much.

5

- 1. invisible
- 2. properly
- 3. really
- 4. inadequate
- 5. legal
- 6. poorly
- 7. cheaply
- 8. largely

6

- a) employee, b) fashion designer, c) researcher, d) women
 e) children
- 2. a) textile industry, b) company, c) garment industry, d) retailer
- a) health and safety standards, b) bullying, c) toilet breaks,
 d) employment contracts, e) workers' rights
- 4. a) wage, b) maternity pay, c) labour costs, d) income
- 5. a) factory, b) shed, d) workshop, d) sewing machine

7 a)

A Geografie, B Geschichte, C Regierungssystem, D Bevölkerung, E Wirtschaft

7 b)

A Geografie

South Asia – neighbouring India – less than half the size of Germany – flat – land of rivers

B Geschichte

British Empire for a long time – after World War II part of India and part of Pakistan – independent in 1971

C Regierungssystem

parliamentary democratic state – capital Dhaka – Prime Minister Sheik Hasina

D Bevölkerung

doubled in 50 years – 150 million – densely populated – Bengali – English second language – 85% Muslims

E Wirtschaft

developing country – important agricultural producer – 70% export earnings textile industry – poor country – 25% below international poverty line (US\$1.25 per day)

7 c)

Lösungsvorschlag:

Geografie

Südasien – Nachbarland Indien – weniger als halb so groß wie Deutschland – flach – viele Flüsse

Geschichte

lange Zeit zum Britischen Weltreich gehörend – nach dem 2. Weltkrieg teils zu Indien, teils zu Pakistan – seit 1971 unabhängig

Regierungssystem

parlamentarische Demokratie – Hauptstadt Dhaka – Premierministerin Scheich Hasina

Bevölkerung

in 50 Jahren verdoppelt – 150 Millionen – dicht besiedeltes Land – Sprache: Bengali – Zweitsprache: Englisch – 85% Muslime

Wirtschaft

Entwicklungsland – wichtiger Produzent von landwirtschaftlichen Produkten – 70% der Exporterlöse durch die Textilindustrie – armes Land – 25% der Bevölkerung unter der internationalen Armutsgrenze (1,25 US\$ am Tag)



1.	growth	13. dress
2.	to produce	14. to label
3.	export	15. change
4.	to sell	16. to train
5.	demand	17. ability
6.	to attend	18. to globalize
7.	statement	19. organization
8.	to commit	20. to cooperate
9.	protection	21. communication
10.	to exist	22. to move
11.	shopper, shopping, shop	23. management, manager

12. to improve

Across:		Down:		
2.	local	1.	mill	
5.	poverty	3.	cotton	
7.	useful	4.	exploitation	
9.	abuse	5.	production	
11.	sustainability	6.	demands	
15.	footprint	8.	customer	
17.	resource	10.	fashion	
18.	garment	12.	charity	
		13.	colleague	
		14.	disaster	
		16.	require	
		19.	treat	

24. to cost

10

- 1. I enjoy living in the 21st century.
- Now I have the chance / opportunity of informing lots of people.
- 3. I don't want people in the Third World to suffer from hunger.
- 4. I'm asking you to buy Fairtrade products.
- 5. I look forward to helping a lot of children.
- Thinking of it/The thought of it makes me hope for a better world.

Unit 10

Seite 74

1

1. g); 2. c); 3. a); 4. i); 5. b); 6. j); 7. d); 8. e); 9. h); 10. l); 11. f); 12. k)

2

- ... in the country officially called the Republic of Nicaragua ...
- 2. ... the region lying close to the Caribbean Sea ...
- 3. ... of the population living in Nicaragua ...
- 4. ... of the population totalling nearly six million ...
- ... most of the Indian civilization destroyed by the Spanish ...
- 6. ... and those having jobs ...
- 7. ... but products made in the USA ...
- 8. ... people living here ...

3

- After hearing a lot about Nicaragua Rita decided to live there.
- 2. Wanting to know as much as possible about Nicaragua she did a lot of research into the country.
- 3. Before going to Nicaragua she sold her car.
- After looking for a place to live for a few days she rented a small house.
- While working for a US company she met a lot of US Americans.
- Being very open-minded she soon found friends in Nicaragua.
- Wanting to get to know the country better Rita bought an old motorbike.
- 8. After having so many nice experiences in Nicaragua Rita wants to stay there forever.

4

1.	losing	8.	to come
2.	causing	9.	offering
3.	leave	10.	collecting
4.	being attacked	11.	creating
5.	helping	12.	providing
6.	trying	13.	living
7.	join	14.	help

5

Lösungsvorschlag:

Hello!

Are you tired of spending your evenings in front of the TV? Are you interested in working with a group of young people? Do you enjoy helping other people who are poor or suffer from health problems?

So why don't you join our One-World-Group. Young people from all walks of life meet here regularly. You will also have the chance to get to know members of groups from other countries.

6

- 1. to create, creative, creation / creator
- 2. to secure, secure, security
- 3. to widen, wide, width
- 4. to collect, collective, collection
- 5. to inform, informative, information
- 6. to effect, effective, effect
- 7. to realize, real, reality
- 8. to suspect, suspicious, suspicion
- 9. to weaken, weak, weakness
- 10. to save, safe, savings/safe
- 11. to use, useful/useless, use
- 12. to worry, worried, worry/worries
- 13. to protect, protective, protection
- 14. to stabilise BE/stabilize AE, stable, stability
- to globalise BE/globalize AE, global, globalisation BE/ globalization AE
- 16. to practise BE/practice AE, practical, practice

7 a)

A3 B4 C2 D6 E1 F5



7 b)

1. d); 2. a); 3. f); 4. c); 5. b); 6. e)

7 c)

1. Thomas Wilson 9. transparency The Political Newspaper 10. Facebook 2. 13 November 2016 11. governments user data 12. the United States Δ Internet 13. content limitations 5 democracy 14. provide 6 NSA 7. 15. cornerstones communication 16. freedom 8. technology industry

8

discussion 13. examination 1. 2. decision 14. participation 3. restriction 15. publication 16. presentation 4. expression 5. constitution 17. discrimination 6. motion 18. specification 7. introduction 19. motivation 8. division 20. declaration Common ending: -ion Common ending: -ation

9. judgment 21. authority
10. development 22. equality
11. assignment 23. humanity
12. argument 24. nationality

Common ending: -ity

9

Common ending: -ment

1. open 10. legal 2. safety 11. short-term 3. deaths 12. gloomy immigration 13. enable 4. 5. deadly 14. systematic desperate 15. public 6. 7. inside 16. safe 8. received 17. locked 18. enter 9. pull

10

1. protection 8. approach 2. scheme 9. rescue 3. smuggler 10. vulnerable 4. military 11. condemnation 5. announce 12. refugee 6. tide 13. emergency measure 14. cemetery 7.

Solution: The Independent

Unit C Seite 82

1

- 1. C, A, E, B, F, D
- 2. D, B, E, A, C, F
- 3. B, D, E, A, F, C

2

AH, BI, CG, DJ, EF

3

A - personal I - business B - personal I - business C - personal K - personal D - business L - business M - business E - personal F - business N - business G - business 0 - personal P - personal H - personal

Personal letter:

Hi Mark

How are you? I'm writing because I've lost your phone number. I'm coming over to your place next summer and it would be great to see you again. Just let me know if it suits you. Give me a call on 034523452.

Best wishes Tina

Business letter:

Dear Mr Peters

Thank you for your enquiry dated 3 November. We are pleased to send you our catalogue and price list. If you have any further questions, do not hesitate to contact us. We look forward to receiving your order soon. Yours sincerely

Susan Doyle Sales assistant

4

- 1. Could
- 2. assistant
- 3. Thank
- 4. Dear
- 5. sincerely
- 6. call
- 7. receiving
- 8. arrive
- 9. delighted

4, 6, 3, 9, 8, 1, 7, 5, 2

Unit 11

Seite 84

1

1. b); 2. d); 3. e); 4. a); 5. f); 6. k); 7. j); 8. i); 9. g); 10. h); 11. c)



2		
1.	Dear	11. delivery
2.	advert(isement)	12. state/quote
3.	learn / understand / note	13. times
4.	range	14. discounts
5.	recommended	15. competitive/favourable/
6.	growing	reasonable / low
7.	looking	16. prepared
8.	supplier/manufacturer/	17. orders
	producer	18. receiving
9.	prices	19. near
10.	know	20. sincerely
-		
3		

,			
1.	to	6.	about
2.	of	7.	of
3.	by	8.	of
4.	for	9.	of
5.	in	10.	to

```
1. b); 2. f); 3. g); 4. a); 5. c); 6. e)
```

Lösungsvorschlag:

- 1. We refer to your website.
- We are a major/leading importer of furniture located
- We are especially interested in traditional Scandinavian furniture.
- 4. We would like to test the quality of your products.
- 5. We would like to arrange a visit of our purchasing manager to your factory in Sweden.
- We will be able / prepared to place substantial orders if the goods meet our expectations.

Unit 12 Seite 86

1

1.	enquiry	7.	list
2.	offer	8.	contact
3.	prices	9.	promptly
4.	discount	10.	forward
5.	credit	11.	sincerely
6.	catalogue		

2

Acr	oss:	Do	wn:
3.	customer	1.	grant
4.	FOB	2.	contact
6.	quantity	3.	CIF
8.	welcome	5.	valid
10.	cash	6.	quotation
11.	deal with	7.	catalogue
14.	requirements	9.	firm
17.	submit	12.	discount
19.	assure	13.	hesitate
20.	price list	15.	EXW
21.	net	16.	execute
		18.	DDP

3

1 D; 2 B; 3 J; 4 A; 5 L; 6 G; 7 F; 8 H; 9 I; 10 C; 11 E; 12 K

4

Lösunasvorschlaa:

- 1. Thank you for your enquiry.
- 2. We can submit a special offer.
- 3. we expect payment / Payment must be executed within four weeks after delivery.
- 4. Delivery by road can be executed immediately.
- 5. We can grant you a discount of 10% on orders placed by the end of month.
- 6. We are prepared to send you free samples so that you can test the quality of the products.
- 7. We can offer a wide range of further products.
- 8. As requested we are sending you our latest catalogue.
- 9. Orders will be executed promptly and carefully.

Unit 13 Seite 88

2. 3.	thank for an offer place an order supply goods	7. 8.	note from a quotation grant a discount acknowledge receipt
4.	execute delivery / payment	9.	do business
5.	effect payment / delivery		

2

1.	place	6.	ıntorm
2.	supply/send us/deliver	7.	shipped
3.	executed / made	8.	look
4.	effected/made/arranged	9.	doing
5.	confirm/acknowledge		

3 a)

1. e); 2. d); 3. f); 4. a); 5. b); 6. c)

3 b)

Before delivery	On delivery	After delivery
in advance	cash against documents	by transfer of the invoice amount
with order	on delivery/on receipt of goods	within 30 days after receipt of goods
	by irrevocable, confirmed letter of credit	

- How can I help you?
- Good morning, Mr Tuncay.
- How are you?
- I'm fine.
- we need some of your products urgently.
- We'll do our best to help you, Ms Fisher.
- I wonder if you could send us 5,000 more within the next two weeks.
- 8. Hang on a moment, Ms Fisher.

- We can send you the items by air within 10 days on our usual terms.
- 10. This will help us a lot.
- 11. You're welcome, Ms Fisher.

Lösungsvorschlag:

- 1. Thank you for your offer/quotation.
- Your prices and terms come up to / meet our expectations.
- We expect an introductory discount of 5%.
- Delivery should be executed FOB Hull.
- Payment will be effected cash against documents.

Unit 14 Seite 90

Acr	oss:	Do	wn:
2.	satisfaction	1.	defective
4.	require	2.	settle
5.	unpack	3.	container
6.	crate	7.	replacement
9.	complaint	8.	loss
11.	liable	10.	prepared
13.	overdue	12.	consignment
14.	reduction	14.	regret
15.	matter	16.	missing
18.	contents	17.	damaged
19.	examine	18.	carton
20.	trust		
21.	cancel		
2			
1.	to	6.	into

3

3. to

4. on

5. by

with 2.

- Rita Dunkel speaking. How can I help you?
- Hello, Ms Dunkel. This is Dave Pearson. I'm calling with reference to our order of May 25.

7.

8. for

within

9. forward

10. from

- Has the consignment turned out to your satisfaction?
- Unfortunately the consignment has given cause for complaint.
- What exactly has happened?
- We have received the wrong products and we need the goods urgently.
- I'm sorry for that. I'll look into the matter immediately. I will grant you a reduction of 20%.
- Thank you. I hope that the goods ordered will arrive within two weeks.

4

Lösungsvorschlag:

- Your consignment arrived yesterday.
- The goods have not turned out to our satisfaction.
- The quality is not up to the standard that we require / expect.
- We are prepared to keep the goods at a reduced price.
- We hope to receive your answer soon.

Unit 15 Seite 92

a)

Nouns:		uns:	Vei	bs:
	1.	reminder	9.	to inform
	2.	payment	10.	to receive
	3.	attention	11.	to show
	4.	delivery	12.	to dispatch
	5.	touch	13.	to hesitate
	6.	settlement	14.	to require
	7.	reference	15.	to enclose
	8.	record	16.	to agree

b)

1.	show	7.	reference
2.	received	8.	settle
3.	delivered / dispatched	9.	require
4.	agreed	10.	hesitate
5.	payment	11.	touch
6.	enclosing	12.	settlement

2

1.	e ff ect	8.	str ee t
2.	usua ll y	9.	supplier
3.	overl oo k	10.	g oo ds
4.	sorry	11.	arrive
5.	m ee ting	12.	a tt ach
6.	co nn ection	13.	s oo n
7.	a cc ount		

Two cities: Florence, Porto

1G;	2 K;	3 D;	4 A;	5 C;	6 J;	7 l;	8 L;	9 F;	10 E;
11 N	1. 12	H. 13	P						

3

Lösungsvorschlag:

- 1. I am writing to you to inform you that we have not received payment yet.
- Your order was executed two months ago.
- Please find attached / I am enclosing a copy of our invoice.
- We will have to stop future deliveries if we do not receive payment by May 7.
- If you have any further questions regarding payment, do not hesitate to contact us.
- We look forward to an early settlement of your account.

Unit 16 Seite 94

- ... she didn't want to be unemployed ... she didn't want to be left without any job qualifications.
- ... a special effects company in Manchester.
- ... the leading British TV broadcasters have their offices in Media City in Manchester, too.
- ... Sheffield is too far away from Manchester to travel every day.
- ... has to take a special course at college.
- ... look at the national website for apprenticeships.



2 a)

- 1. ... the job and the company you apply for.
- 2. ... 8.8 seconds ...
- 3. ... their mission statement if it is online.
- always put emphasis on how your skills fit in with the company.
- 5. ... look for personal drive and ambition.
- participation in youth programmes, volunteering, passion projects, sport and social activities.
- confidence and resilience, presenting skills, the ability to work effectively in teams or to lead teams.
- 8. ... bad grammar, spelling mistakes and poor formatting.
- 9. ... take advantage of simple online templates.
- 10. ... should be professional but more importantly be yourself.

2 b)

Lösungsvorschlag:

- It is important because it presents years of education and results someone has already achieved. Furthermore it needs to attract attention quickly so that the employers go on reading the CV. Another reason is that the job market today is very competitive.
- 2. The author gives eight tips on how to write a CV. First, he says that you need to research the company thoroughly. Second, he points out to show numbers and statistics because they can be quickly read by the employers. Third, you should add personality to your CV so that you stand out from rival applicants. Another tip given by the author is to try to offer more than your academic performance and add life experiences as well as extracurricular activities. The next tip is to add personal skills you have gained during your school life. Of course, it is also important to check the language of the CV. The author says you should not only copy the language used in the job description but also watch out for mistakes in your CV. The seventh tip is to check the format of the CV and if you are not able to create your own format you should use a template. Last but not least, he emphasizes to always be yourself.
- 3. It is important because the job market is highly competitive nowadays so applicants need to stand out from rival applicants. Moreover, the study by NCS shows that many employers reject CVs without experiences made outside school. Additionally, employers look for candidates who go well together with the company culture and the team.

2 c)

Lösungsvorschlag:

In the newspaper article "School-leavers and graduates: how to write your first CV" written by Piers Linney and published in *The Guardian* on 4 February 2015, the author gives advice to school-leavers on what to do when writing their first CV. The author points out that it is important to put some effort into writing a CV because it has to catch and keep the employer's attention so that he or she will go on reading. Then the author gives eight tips on how to write a CV. First, he says that you need to research the company thoroughly. Second, he suggests including numbers and statistics, if possible, because these can be quickly read by employers. Third, you should add some personality to your CV so that you stand out from other applicants. Another tip given

by the author is to try to include more than your academic performance: life experiences as well as extracurricular activities are important, too. The next tip is to add personal skills you have gained during your school time. Of course, it is also important to check the language of the CV and check for mistakes. The seventh tip is to check the format of the CV. If you are not able to create your own format you should use a template.

In his last paragraph the author encourages readers not to be afraid when writing a CV. If you are invited to an interview you should be yourself, show enthusiasm and your willingness to learn.

3

Lösungsvorschlag:

Einerseits ist das Gap-Year ein positives Erlebnis. Neben dem Sammeln von wertvollen Erfahrungen kann eine Auszeit auch dazu führen, dass man seine Zukunftsplanung noch einmal überdenkt und sich doch für einen anderen Weg als den geplanten oder bereits eingeschlagenen entscheidet. Vielen jungen Menschen hilft eine solche Auszeit dabei, neue Energie zu tanken, wenn sie sich nach der Schulzeit motivationslos fühlen. Hinzu kommt, dass man während dieser Auszeit nicht nur Arbeitserfahrungen sammelt, sondern gleichzeitig die Welt bereist.

Andererseits fürchten sich viele junge Leute davor, bestimmte Fähigkeiten, die sie in der Schule gelernt haben, wieder zu verlernen. Auch sich nach dem Gap-Year wieder an einen geregelten Tagesablauf zu gewöhnen mit festen Arbeitszeiten bzw. einem Semesterplan an der Universität, kann für manche junge Menschen schwierig sein. Darüber hinaus besteht die Gefahr, dass man durch die Auszeit seinen Nebenjob verliert, weil dieser in dem Jahr an eine andere Person vergeben wurde. Die hohen Kosten eines Auslandsjahres sind sicherlich ein weiterer Aspekt, den man bedenken sollte.

Letztlich will auch gut überlegt sein, ob man es sich vorstellen kann, für ein ganzes Jahr weit weg von zu Hause zu sein.

4

Lösungsvorschlag:

The text shows us the different possibilities you can choose from when you do a gap year. One possibility is to travel to a foreign country to do a special language course there. In this case you generally live with a host family or share a flat with other students. Another possibility is "work and travel". In this way you can get a job to finance your accommodation in the foreign country. A third possibility is to do voluntary work which is also a form of "work and travel", e.g. in developing countries. The last possibility mentioned in the text is the chance to do a work placement in a foreign country which gives participants some work experience. The advertisers have created an attractive advertisement that is aiming at young people. In the end the readers are invited to visit a website, phone or email the organizers of gap year travels.

5

Lösungsvorschlag:

"Planning a gap year?" seems to be an advertisement for a company that arranges gap years for young people. The text on the right of the advertisement gives you some basic information about the company and how you can contact them. On the left there are four small photos of different parts

of the world. Above the photos we see the slogan "Travel round the world with the gap year specialist". This is written in a curve which makes the reader associate it with a part of a globe. Above the slogan you can see some drawings of famous buildings and an aeroplane. The advertisers have created an attractive advertisement that aims at young people. In the end the readers are invited to visit a website, phone or email the organizers of gap year travels.

6

Freie Aufgabe

7

Lösungsvorschlag:

Dear Ms Sung

We refer to your company's website from which we note that you produce advertising gifts and promotion giveaways.

We are a leading German importer of non-food articles and are looking for favourable offers on the Asian market.

Could you please let us have further information about the products mentioned above and other interesting products? Please quote your most favourable prices and possible quantity discounts as we usually place large orders. Could you also let us know your terms of payment and delivery as well as your delivery times?

Please note that we will only be able to do business with you if your products meet European standards.

Looking forward to hearing from you soon.

Yours sincerely

(name)

Unit 17 Seite 99

1

- ... the companies know that today teenagers have significant spending power and use the media a lot.
- 2. ... teenagers spend most of their money on music.
- showing commercials which portray smoking and drinking alcohol as something that is cool.
- 4. ... choose real women with "normal" bodies and not super thin models for their advertising campaigns.
- banning commercials which involve smoking and drinking.

2 a)

1.	a)	true	b)	false	c)	true	d)	true	
2.	a)	true	b)	false	c)	false	d)	false	
3.	a)	false	b)	true	c)	true	d)	false	
4.	a)	false	b)	true	c)	false	d)	true	
5.	a)	true	b)	false	c)	true	d)	true	

2 b)

Lösungsvorschlag:

- The researchers asked more than 460 teenagers about their usual media routines as well as their use of social networking sites at night. The teenagers were also questioned about their sleep quality, their self-esteem, feelings of anxiety and depression, their emotional investment in social media and the pressure to constantly being available.
- 2. The researchers found out that the total use of social media and especially the night-time use affect the quality of sleep. Moreover, they found out that children at the age of 11 were using social networking sites very often. Another aspect they noted is that some children use several digital devices at the same time. There is also evidence poor sleep quality can be related to use of media at night.
- Cleland Woods from Glasgow University points out that there is growing evidence that social media use and the health of teenagers are connected though the causes are not known so far. So poor sleep quality can contribute to mental health problems.
- 4. The study suggests that girls turn to social media when they are afraid and upset. The researchers found out that 90 percent of teenage girls have encountered stress. From those girls 70 percent even show symptoms of illnesses that can be related to stress. Girls more often turn to social media when they want to talk instead of turning to their parents. Additionally, girls experience stress more often than boys. The three main reasons why girls feel stressed are bad exam results, an increasing worry to make important decisions in life and fights with friends.

2 c)

Lösungsvorschlag:

The newspaper report "Teens' night-time use of social media 'risks harming mental health" written by Sally Weale and published in The Guardian on 11 September 2015 deals with the consequences for teenagers of using social media at night. Researchers at Glasgow University have found that the total use of social media, and especially its night-time use, affect the quality of sleep. The author quotes Dr Cleland Woods, who carried out the study, several times. Dr Cleland Woods points out that adolescence is usually a period in which teenagers are much more vulnerable to depression and that poor sleep quality can contribute to mental health problems. However, the study suggests that although there is growing evidence that social media use and the health of teenagers are connected the causes are not known so far. Dr Cleland Woods recommends switching off all digital devices before going to bed.

The author refers to another study of teenage stress. *The National Citizen's Service* youth programme suggests that girls often turn to social media instead their parents when they want to talk about their problems. Furthermore, girls experience stress more often than boys. The three main reasons why girls feel stressed are exam results, worries about important decisions in life and arguments with friends. The author closes her report by quoting Lucy Russell from the youth mental health charity *Young Minds*. Ms Russell thinks that teenagers experience increasing stress levels as social media have made their lives more complex and their future lives more uncertain. This is why Ms Russell thinks that we need to prepare teenagers to deal with these pressures.



Lösungsvorschlag:

Der Zeitungsartikel "Facebook deal with Diageo fuels underage drinking fears" handelt von den Risiken, die Alkoholwerbung auf Jugendliche haben kann.

Der Getränkehersteller *Diageo* hat einen Millionenvertrag mit der sozialen Netzwerkseite *Facebook* abgeschlossen, der zur Folge hat, dass immer mehr Jugendliche Alkoholwerbung ausgesetzt werden.

Facebook widerspricht der Meinung vieler Gesundheitsexperten mit dem Argument, dass die Seiten, die Alkoholwerbung zeigen, eine Altersbeschränkung aufweisen. Jedoch gäben viele Jugendliche nicht ihr wahres Alter an und hätten Facebook-Konten, die ihren Eltern unbekannt seien, so Gesundheitsexperten.

Es sei nicht nur ein Problem von *Facebook*, sondern auch vieler anderer Internetseiten, die zu lasche oder gar keine Altersbeschränkungen haben. Deshalb raten Experten, dass Internetanbieter mit Eltern, Sicherheitsexperten und Kindern zusammenarbeiten sollen.

4

Lösungsvorschlag:

The results of a study carried out by scientists in Kiel, Germany, clearly show an increased risk of binge drinking among children and teenagers who watch advertisements for alcoholic drinks on German TV. The study proves that young people who didn't watch adverts for alcoholic drinks on TV were four times less likely to drink excessively than those who watched such adverts. The long-term findings of the study also show that young people's alcohol consumption has become a big problem in Germany. It is shocking to read that 11% of the schoolgirls interviewed and 18% of the schoolboys admitted they had already drunk alcohol excessively more than five times. The study came to the conclusion that the advertising of alcoholic drinks on TV was a risk factor which can lead young people to drink excessively. A leading insurance company and IFT-Nord who have been running an anti-drinking campaign for six years now demand a ban on adverts for alcoholic drinks on TV. They also support initiatives to educate children to see such adverts in a more critical way.

5

Lösungsvorschlag:

On the left-hand side of the advertisement for an alcoholic drink there is a photo of two young women. They are drinking alcohol from cans and seem to be enjoying it. On the right-hand side we can see an orange can of the drink and in the centre of the advert there is the slogan: "Have fun – have *Little Dirt*". The advertisement appeals to young people and it links the consumption of alcohol with having fun. The name *Little Dirt* could mean that people know that it is not 100% correct to have this alcoholic drink but sometimes things which are not 100% correct are quite attractive to young people.

6

Freie Aufgabe

7

Lösungsvorschlag:

Dear Mr Tutu

Offer

Thank you very much for your enquiry of Our company – *DERGO Maschinenbau AG* – has had experience in mechanical engineering for more than 100 years now. We have specialized in the production of CNC machines for metalworking and export our products to customers in more than 30 countries, which confirms the high technical standard of our products.

May we draw your attention particularly to our latest development, the new lathe and milling centre LMC02, which stands out due to its high precision and easy handling.

Attached you can find our price list. Please also see our online catalogue on our website, which shows you the wide range of products on offer.

Payment must be made by letter of credit. Delivery will be executed FOB Rotterdam.

Thank you once again for your interest in our products. We will be pleased to do business with you.

Yours sincerely

(name)

Unit 18 Seite 104

1

1.	a)	false	b)	true	c)	false	d)	true
2.	a)	false	b)	false	c)	true	d)	true
3.	a)	false	b)	true	c)	true	d)	false
4.	a)	false	b)	true	c)	false	d)	false
5.	a)	true	b)	true	c)	false	d)	false

2 a)

- 1. US\$919
- 2. a very special experience ... lot of stress and costs
- 3. 73% of the costs for a prom night
- 4. Groupon and Living Social ... the best deals / discounts
- dresses, makeup, tanning etc. ... promposals and tuxedo rentals
- free formal wear ... non-profit organizations like Operation Prom
- 7. that the prom night is not such a huge deal

2 b)

Lösungsvorschlag:

 According to the survey from Visa the average American family intends to pay US\$ 919 on a teenager who attends a prom. Of the US\$ 919 parents plan to pay for 73% of the costs. Visa found out that the lower the family income the more money the family spends on the prom. Families with a yearly income below US\$25,000 intend to spend US\$1,393 while families with an income over US\$50,000 only plan to spend US\$799. The survey also shows that the costs for so-called promposals add up to as much as US\$324.

- Teenagers spend a huge amount of money for their prom.
 The expenses range from spending money on dresses and tuxedo rentals, makeup and tanning, hairdressers, expensive flowers, fancy dinners up to hiring limos and professional photographers as well as promposals. Then they also have to pay for the prom tickets, of course.
- According to the text promposals are ostentatious invitations to proms. Usually the boy asks a girl to prom.
 So it is the boy who has to think of good ideas how to ask a girl to prom. These promposals can for example be scavenger hunts or flashmobs or may be built into lesson plans.
- 4. On the one hand the text states positive aspects of prom nights. For American teenagers prom night only happens twice in their lives so it is a very exciting experience most teenagers do not want to forget. On the other hand it is also very stressful and costly for many families. A lot of families cannot afford to spend such a huge amount of money and are worried about this time of the year. However, those families can be supported by non-profit organizations with free formal wear. For many teenagers this time is also stressful. The girls might fight over who is going to wear which dress and the boys need to come up with good ideas for promposals.

2 c)

Lösungsvorschlag:

The newspaper report "Prom night can cost teenagers (and parents) a pretty penny" written by Jana Kasperkevic and published in *The Guardian* on 20 April 2015 is about the huge costs, the high expectations and the stress caused by prom nights in the USA.

The author presents the findings of a survey carried out by *Visa*. According to the survey the average American family intends to pay \$919 on a teenager who attends a prom. *Visa* states that the lower the family income the more money the family will spend on the prom.

When asked what people spend money on for prom night, teenagers replied that a lot of money goes on dresses and tuxedos, makeup, tanning, flowers, dinners, limos and photographers.

Teenagers also spend huge amounts of money on so-called promposals, which are elaborate invitations to proms and are usually made by the boys.

The author explains that the huge amounts of money spent on prom night might be a problem for low-income families. In order to make sure that students from low-income families are not excluded, some non-profit organizations provide free formal wear.

The author closes her report by quoting two teenagers. One of them says that although some families spend huge amounts of money and have a lot of stress she often thinks that prom night is not such a huge deal. The other teenager says that prom night is a special night and you want to have good memories of it. She thinks it is worth investing in it.

3

Lösungsvorschlag:

Der Artikel "Female sport stars should earn the same as their male counterparts" deckt auf, dass es erhebliche Unterschiede in der Höhe des Verdienstes bei Spitzensportlern gibt. Weibliche Sportler verdienen zum Teil nur ein Viertel ihrer männlichen Kollegen bei derselben Sportveranstaltung. Fast ein Drittel der Sportveranstaltungen im Bereich Fußball, Kricket und Squash haben ihre Preisgelder für weibliche Sportler bis heute nicht angeglichen. Eines ihrer Argumente ist, dass Frauensport nicht genügend Interesse bei den Zuschauern wecke, sodass ein Angleichen der Preisgelder nicht gerechtfertigt sei. Auch im Bereich der Sponsorenverträge gibt es erhebliche Unterschiede, die nicht leistungsabhängig sind, sondern aufgrund des unterschiedlichen Geschlechts über unterschiedlich hohen Summen abgeschlossen werden.

4

Lösungsvorschlag:

In the article "Her mit dem Geld!" from Der Tagesspiegel we can read about how much sponsors pay sportsmen and sportswomen to advertise their products. To show the dimensions of the money paid the author of the article tells us about the 200 million dollars that were paid to the professional golfer, Rory McIlroy, by Nike. The author goes on to question the reasons for such sponsorship contracts. On the one hand the author realizes that this type of marketing can be very profitable for the companies and the sportspeople involved. Sometimes however sportspeople advertise products that they themselves do not use. Moreover, the author points out that companies only invest in sports clubs and sportspeople as long as they are successful. When the sportspeople are no longer popular with the public the companies quickly drop them from their advertising campaigns.

5

Lösungsvorschlag:

In the cartoon you can see three athletes who have won medals in a competition. They are standing on the winner's rostrum. You cannot really see their faces because the rostrum is so high. However, what you can see is the large poster on the rostrum which is advertising the products of the event's sponsors. The cartoonist wants to show us how important sponsorship in sports events has become and that the athletes now seem to take second place.

6

Lösungsvorschlag:

The statistics show us how much money in which sports leagues is earned by professional sportspeople. The highest salaries are earned in basketball and baseball in the USA, in cricket in India and in football in the *English Premier League*. These sportspeople all earn more than 3 million dollars per year. In comparison the players in the top football leagues in the US, Germany, France and Italy earn quite a bit less than in the leagues mentioned above. However, they all earn more money in a year than most ordinary people earn in twenty or thirty years.



Freie Aufgabe

8

Lösungsvorschlag:

Dear Ms Winter

Re: Order

We thank you for your interesting offer.

We would like to place an order for 5,000 darts games, order number DG341, at a price of £17.75 per item. As this is our first/initial order we expect an introductory discount of 10%. Payment will be made in advance for 50% of the amount, the rest will be transferred within 30 days after delivery. Shipment should be effected by road within four weeks.

Please confirm this order by return. As we need the products urgently please let us know if there are any delays in delivery.

We look forward to doing business with you in the future.

Yours sincerely

(name)

Purchasing Department

Unit 19 Seite 109

1

- It is developing transparent solar cells.
- The extremely thin solar cells transmit light that is invisible to the human eye and at the same time the cells convert ultraviolet light into electricity.
- 3. In future the transparent solar cells will extend the battery life of electronic devices considerably. Moreover, the solar cell may be used as the sole energy source for portable electronic devices. The company hopes that the transparent solar cells can be used in windows to generate solar energy to supply appliances in the house.
- John Skinner says that 22,000 tonnes of household batteries end up on landfill sites every year and only about 10% of the household batteries are recycled.
- 5. RecycleMore is working on a battery made of a wood-based substance called aerogel. According to Skinner their product is is 100% recyclable compared to conventional batteries which are only made of about 4% recyclable parts. RecycleMore's product is more environmentally friendly.

2 a)

- 1. a) true
 - b) false: Today we do the jobs of 10 different people.
- a) false: We use them all the time, cramming everything we do into every single spare moment of downtime.
 - b) true

- 3. a) true
 - b) true
- 4. a) true
 - b) false: Makes us demonstrably less efficient.
 - c) true
 - d) false: increases
- 5. a) false: Were wired to a wall.
 - b) true
- 6. a) false: Can reduce your effective IQ by 10 points.
 - b) false: Learning information while multitasking causes the new information to go to the wrong part of the brain.
 - c) false: If students watch TV and learn at the same time, the information is not correctly stored.

2 b)

Lösungsvorschlag:

- First, today we have to deal with an information overload and this is exhausting for our brains. Second, our brains have to deal with more tasks than in the past, because we do tasks ourselves which in the past were done by people who professionally learned these jobs.
- The Swiss army knife is full of an array of practical functions as is our smartphone today. The author compares our smartphones to the Swiss army knives because he wants to point out that you can do almost anything with a smartphone today.
- Earl Miller points out that our brains are not able to do multitasking. Usually, people think they are multitasking but they are rather quickly switching from one task to another.
- People are less efficient; it can lead to mental fog and scrambled thinking; it can reduce your effective IQ by 10 points; information is stored in the wrong part of the brain and so cannot be categorised accordingly.

2 c)

Lösungsvorschlag:

The newspaper comment "Why the modern world is bad for your brain" written by Daniel J. Levitin and published in *The Guardian* on 18 January 2015 informs readers of the effects of modern media on our brains.

First the author points out that because we are exposed to so much information it is difficult for our brains to decide whether information is important or not. And nowadays we are doing the jobs of 10 other people.

Smartphones are also an enormous challenge to our brains. Equipped with a huge number of applications smartphones are in use 24/7.

The author goes on to explain the problem of information overload on our brains. According to studies the problem is that our brains are not made for multitasking. We think that we are doing several tasks at the same time but in fact we are only switching between several tasks very quickly. And this makes us inefficient.

Another problem is that we are supposed to be accessible 24/7 because of our smartphones and email accounts. In the past when telephones were wired to the wall people were not expected to be accessible all of the time.

As a consequence of multitasking and of being constantly side-tracked by emails and short messages we cannot work



efficiently anymore. Multitasking can also lead to a reduction in our IQs and to information being stored in the wrong part of our brains.

The author concludes his comment by saying that the immediacy of email makes us write down and send off any little piece of information even if it is not really important.

3

Lösungsvorschlag:

Sehr geehrter Herr/geehrte Frau (Name des Bürgermeisters/der Bürgermeisterin),

ich wende mich an Sie, um Ihnen deutlich zu machen, welche Gesundheitsrisiken das Leben in Großstädten mit sich bringt, und um Vorschläge zu machen, die die Lebensqualität in unserer Stadt verbessern könnten.

Es ist erwiesen, dass einerseits die Luftverschmutzung in Großstädten immer weiter zunimmt und andererseits auch unsere Lebensführung immer ungesünder wird. Die Folgen sind nicht nur Erkrankungen der Luftwege, sondern auch Übergewicht und Diabetes.

Aus diesem Grund wäre es ratsam, dass wir Projekte von Städten, die mit gutem Beispiel vorangehen, auch in unserer Stadt umsetzen.

Kopenhagen hat beispielsweise eine ausgeprägte Radfahrer- und Fußgängerkultur entwickelt, Sydney hat die Anzahl sportlicher Einrichtungen erhöht und Singapur hat durch den Einsatz moderner Technologien den städtischen Raum abgasärmer und nachhaltiger gemacht. Selbst Tokyo, eine der weltgrößten Städte, hält die Emissionen relativ niedrig, weil die Stadt eines der besten öffentlichen Transportsysteme hat. Und im extrem dicht besiedelten Hongkong gehen viele Menschen zu Fuß.

Ich würde mich freuen, wenn auch unsere Stadt mit gutem Beispiel vorangehen könnte.

Mit freundlichen Grüßen

(Name der Schülerin / des Schülers)

4

Lösungsvorschlag:

In her article "Autofreie Städte? Wunderbar!" Emilia Smechowski explains the opinions of some public figures who were asked their opinions on the introduction of car-free zones in their towns and cities. She quotes a racing driver who is also the mother of three children. This person is against the introduction of car-free zones in cities as she feels that people with children need the mobility that their cars offer. On the other hand two other public figures support the idea of car-free zones in cities. A famous Austrian cook thinks it would make people healthier as they would walk more and the quality of life in car-free cities is much better. A member of the Green Party points out that his party has supported this idea since the early 1980s. He criticises the German government for its failure to come up with a reasonable concept for car-free zones.

5

Lösungsvorschlag:

In the cartoon you can see two older women walking along the pavement. One of the women says "Isn't it nice to see children cycling to school?" In the background you can see a child cycling to school across the roofs of cars which are stuck in a traffic jam. The cartoonist is trying to show us in a humorous way that the women's nostalgic ideas stand in stark contrast to the dangers that children face when they ride their bikes to school.

6

Lösungsvorschlag:

The chart shows us why people would not buy an electric vehicle. When asked, over a third of the people interviewed said that recharging it was the biggest problem they would face. Similarly over a third of the people interviewed said that the distance they could travel on one charge was too short. Another reason not to buy an electric vehicle that was given by just under a third of interviewees was the cost.

7

Freie Aufgabe

8

Lösungsvorschlag:

Dear Ms Tucker

Complaint

We regret to inform you that your shipments have given cause for complaint in the last few weeks.

Firstly, we noted that shipment CS 98/12 was delayed a few weeks ago.

Moreover, when we examined your latest shipment CS 98/13 we discovered that 20 items no. 342RB were damaged – perhaps due to insufficient packaging. We need replacements for these products within two weeks. Please let us also know what to do with the damaged articles.

Furthermore, we are sorry to report that items no. 343RF have been overdue for two weeks now. We need these products urgently in order to execute our customers' orders.

Please look into this matter immediately. Please note that we can only place further orders if you keep to a higher standard.

Our customers expect high quality and reliability. That is why we must be able to rely on our suppliers.

We trust that you will understand our position and will settle the matter as soon as possible.

Yours sincerely

(name)

Purchasing Department



Unit 20 Seite 114

1

- 1. 1.8 billion tourists will be travelling in the next 15 years.
- The environment and the living conditions of the people who live in holiday resorts will be destroyed.
- When she started up her hotels she first spoke to representatives of the community to find out about employment and handicrafts in the area. Now local people are permitted to sell their handicrafts in her hotel.
- 4. She has established 90 hotels all over Southeast Asia.
- Mass tourism is still in the early stages when it comes to managing the environmental and social problems that it creates.

2 a)

1.	a)	false	b)	true	c)	true	d)	false
2.	a)	true	b)	false	c)	true	d)	false
3.	a)	false	b)	true	c)	true	d)	true
4.	a)	true	b)	true	c)	false	d)	false

2 b)

Lösungsvorschlag:

- On 24 April 2013 the collapse of Rana Plaza, a huge textile factory in Dhaka, killed more than 1,000 people because the building was poorly constructed.
- 2. As a consequence of the tragedy in Dhaka they took action on several levels. First, many global clothing brands paid compensation to the victims and their families. Second, Dhaka's permitting offices have controlled three-quarters of Bangladesh's garment factories for safety. As a consequence they had to close 35 factories because they were not safe and the remaining factories have to be remediated. Several international brands and retailers support this process on the one hand by financially helping with remediation and on the other hand by working hand in hand with government agencies and non-governmental organisations.
- 3. Bangladesh's director for the International Labour Organization Reddy says that in the future they need to concentrate on how to continue those developments. First he says that they need qualified monitoring staff: people need to be trained and more monitoring staff needs to be employed. He goes on that permitting offices must not be allowed to permit the construction of factory buildings and then not monitor them. Moreover, he points out that there has been made progress on worker rights issues but workers still do not have the chance to express concerns about safety issues. He calls for the establishment of worker safety committees.
- 4. According to Reddy the attention that resulted from the catastrophe of Rana Plaza has been good for Bangladesh's garment industry because it has started up global brands to finally take an interest in the country's textile industry. Several brands have started to improve working conditions as well as to fund improvements concerning the construction of buildings. However, he thinks that the attention has also put pressure on the textile industry in Bangladesh to fix problems in a very short period.

2 c)

Lösungsvorschlag:

The newspaper report "Two years after Rana Plaza, have conditions improved in Bangladesh's factories?" written by Amy Westervelt and published in *The Guardian* on 24 April 2015 deals with the consequences of the collapse of a huge garment factory in Bangladesh where more than 1,000 people were killed.

The author examines what has been done two years after the catastrophe.

First, the author informs readers that many global clothing brands have already paid compensation to the victims and their families. Second, she points out that out of over 3,500 factories which are exporting clothing from Bangladesh the Bangladeshi authorities have closed 35 because they were not safe. The rest had to be renovated. According to the author several international brands and retailers support this process by helping to finance factory renovations. They are also working hand in hand with government agencies and nongovernmental organizations to improve conditions for factory workers.

According to the director for the *International Labour Organization*, the attention that resulted from the catastrophe has been good for Bangladesh's garment industry because several brands have started to improve working conditions as well as to fund improvements to buildings.

However, the director also states that in the future they need to concentrate on ways of continuing these developments. There is a need for more qualified monitoring staff and the authorities must not permit the construction of factory buildings and then not monitor them. In addition workers need a forum to express concerns about safety issues. This means more worker safety committees will have to be established.

At the end of the article, the author makes it clear that the attention following the catastrophe has put pressure on the textile industry in Bangladesh to fix problems in a very short period of time but there is still a lot that needs to be done.

3

Lösungsvorschlag:

Der Zeitungsartikel "Welsh youngsters learn to rethink racism" setzt sich auseinander mit den Chancen und Problemen der Integration von Migranten in die walisische Gesellschaft. Auf der einen Seite zeigt der Artikel die Integrationsprobleme auf, z. B. dass weiße Männer Migranten beschimpfen und der Rechtsextremismus im Süden von Wales immer mehr Zulauf bekommt.

Auf der anderen Seite zeigt der Text, wie walisische Schüler mit Rassismus umgehen. Viele von ihnen sind mit dem Rassismus in der Gesellschaft nicht einverstanden und nehmen an einem Projekt teil, dem *Think Project*, das zum einen verhindern soll, dass Schüler sich dem rechten Extremismus zuwenden. Darüber hinaus soll das Projekt sie für politische Themen begeistern.

4

Lösungsvorschlag:

The text "Ehrenamt-Projekt in Köln" introduces a project which helps refugees in Cologne to integrate into society by getting them involved in voluntary work. The project gives refugees the chance to get to know some German people better and



also to feel useful again. This is why the refugees voluntarily help in an old people's home for example. They read stories to the elderly or communicate with them and by doing so they learn German and get to know various aspects of the German culture.

5

Lösungsvorschlag:

The cartoon shows two men who are both holding a soft-drink in one hand and a hamburger or fries in the other. They are both extraordinarily fat. The man on the left is saying: "Great to see you are a fully integrated immigrant to our culture." This implies that the man on the right is an immigrant while the man on the left is a native of the country.

The cartoonist wants to point out that immigrants adopt the negative aspects of societies, too. It seems that the immigrant has become part of the fast food culture, which leads to obesity and consequently higher costs for the health system. But as the immigrant in the cartoon looks the same as the local resident, with the same bad eating and drinking habits, this seems to be proof that he is now fully integrated.

6

Lösungsvorschlag:

The pie chart shows factors that determine the successful integration of immigrants into German society. According to the pie chart the most important factor is high school graduation (28.96%), immediately followed by the duration of schooling (26.57%). Other important factors are the use of language (main language 8.61%, being able to write German 9.19% and being able to speak German 8.90%). Factors like citizens' initiative, volunteerism and visits to German people's homes and receiving visits from Germans are of minor importance.

All in all, the pie chart shows that the most important factors that influence successful integration are the level of education and the use of the language.

7

Freie Aufgabe

8

Lösungsvorschlag:

Dear Ms King

Our records show that we have not received payment for our invoice yet.

Your order was executed two months ago and according to our agreed terms payment should have been effected within one month. I am enclosing a copy of our invoice no. B-4354 for your reference.

Please settle your account within two weeks. Otherwise we will have to change our terms of payment in the future.

If you have already settled the invoice, please let us know. Do not hesitate to contact us if you have any further questions regarding payment.

We look forward to an early settlement of your account.

Yours sincerely

(name)

Purchasing Department



Workbook

Freeway Ausgabe Wirtschaft Englisch für berufliche Schulen

Herausgeber: Wolfgang Rosenkranz

Autoren: Catherine Küpper, Wolfgang Rosenkranz, Graham Tucker

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